

Before You Hire A Limousine Service READ THIS:

“The Seven Most Important Things To Know Before Hiring Any Limousine Service!”

By: Rick Stancombe, RIX Limousine

If you are planning an event of any kind in which you'll need a limousine, I urge you to lock the door, take the phone off the hook, kick off your shoes, get comfortable, and STUDY this special report – it IS that important!

If you are a planning a special event, how would you like to hire a quality, professional limousine service that will provide you with hassle-free and prompt service? Do you know the qualifying questions to ask a limousine company that guarantees they are a professional operation and not just some fly-by-night company that does not take their business serious, including your event?

A quality limousine service should address each of these topics during your conversation or meeting. If you ask any of these questions and don't receive an affirmative answer, that is a tell tale sign that the limousine service you are dealing with is less than “top-notch.”

1. Does it matter where the limousine company is located?

Definitely! Most companies charge travel time to and from their garage. If they don't charge a reasonable amount of travel time, they are typically desperate for work and you should avoid them. These limousine companies may add extra charges onto your bill that you weren't expecting to pay because you thought they were local, plus you are supporting their community, not yours! There are limousine companies out there (and I bet they are in your phone book, too!) who purchase local phone numbers (for numerous towns) from the phone company and pay a service to the phone company to forward all of these calls to their out of town office line. Their number is listed in the phone book as if they were local, when, in fact, they are NOT!...**DON'T BE FOOLED!** Most consumers are unaware that companies can and do this sneaky tactic. If they have to trick you into calling them, how can you trust them at all to give you a good service—avoid these companies like the plague!!

2. Isn't one limousine service as good as another?

No, absolutely not! This is one of the biggest misconceptions. First ask yourself, what are you looking for? If the company only does 'airport runs' and you need a limo for your wedding, then that company wouldn't be the best to choose because they wouldn't fully understand your needs for the wedding. You want a company that is experienced in the type of driving you are looking for.

3. The limousine service that offers the lowest price is the one you should hire.

This may or may not be true. The prices that are offered to you might not be for the services you want. Just because one company charges \$60 an hour and another company charges \$90, that does not mean that you save thirty dollars by going with the cheaper of the two. As shocking as it may

seem, there are guys that have 1 limo and drive on the weekends to earn some spare cash. Many of these “fly-by-night” operators charge very low prices to get jobs, but also deliver sub-par service simply because they don’t have the experience or dedication that an established company can offer you. Often times, you’ll get what you paid for. It is always better to pay a little more and be completely satisfied instead of paying less and being disappointed.

4. Is the company that you are considering, insured and fully licensed?

This is vitally important. You must make sure that the company you are dealing with is insured. Many smaller companies look at insurance as a costly annoyance rather than a concern for their client, and will forgo getting insurance or will only carry minimal amounts. If they can’t produce proof that they are insured, they most likely aren’t and should be avoided like the plague. Another consideration is to verify that they are licensed according to state laws. A reputable company should also be able to provide proof of that as well.

5. Can the company provide you with testimonials and ample proof that they deliver quality service?

Testimonials are of the utmost importance. Although what the limousine operator tells you is likely to be true, ask for testimonials. When you can see what other people had to say, it reinforces the company’s quality service. If they don’t have testimonials, it is an indication that they aren’t very good or only drive part-time for extra money.

6. Ask for references!

Testimonials are vitally important for making an informed decision. However, there are some unethical companies that will make up testimonials. The limousine operator should willingly offer references that you can call to ask questions and hear “in their words” what they thought of the limousine service.

7. Does the limousine service offer any type of guarantee?

The vast majority of limousine companies don’t offer any type of guarantee. This is their way to deliver marginal service, and weasel out of taking any responsibility. Refuse to hire any company that doesn’t have some sort of guarantee. When you find a company that guarantees at least some part of their services, you know that you are dealing with a reputable, high quality operation. A limousine service that has a guarantee shows that they are completely convinced of the high quality of their service.

By getting the answers to those questions, and becoming informed on how to choose the limousine service that’s right for you, you can make an informed intelligent decision. You’ll also be rest assured that you have found a quality limousine service, at a fair price.

In summary, if you are only concerned with getting the cheapest price, there are plenty of options available to you. On the other hand, if you desire the quality, guaranteed satisfaction, and hassle-free experience of a completely professional company, then I invite you to call our office so we can discuss this in further detail. Please call me at 724-463-3992 (Indiana) or 814-536-0201 (Johnstown), or if you prefer, you can leave your name and telephone number and a description of your needs at my email address: rixlimos@atlanticbb.net (put “limousine info request” in the subject line), and I’ll contact you. No pressure, I just want to answer any questions you may have. And help you to have the best event ever.

Thank you for your time, and I look forward to hearing from you.

Rick Stancombe, President, A RIX Limousine Service, Inc.